

Telecom Connectivity

Explore our Telecom services for robust network solutions, design, and industry-certified connectivity.



System Upgrade

Upgrade your communication network with our Telecommunication Services, covering Layer 1 design, structured cabling, fiber optic installation, splicing, raceway systems, manhole infrastructure, and cutting-edge video security and paging systems.

- Layer 1 infrastructure design BICSI Registered Communications Distribution Designer (RCDD) services.
- ISP Structured Cabling
- OSP Copper and Fiber Optic installation
- Copper and Fiber Optic Splicing & Repair
- Raceway Systems
- Manhole and Conduit Systems
- Video Security & Paging Systems



Enterprise Networking

Facilitating uninterrupted connectivity, data exchange, and communication throughout an organization's infrastructure, leveraging advanced technologies to enhance efficiency, security, and collaborative efforts.

- Innovative Network Architecture and Design
- Robust Network and Endpoint Security
- Continuous Network Support



Cloud Computing

Empowering businesses with scalable, on-demand computing resources, data storage, and applications, our cloud services enhance efficiency, collaboration, and accessibility while streamlining IT costs and reducing infrastructure complexity.

- Scalable Resources
- Secure Data Storage
- On-Demand Applications
- Streamlined Workflows

Pah Services is owned by the Kanosh Band of Paiutes Indians Tribe of Utah. 'Pah' is the Kanosh word for water.

AWARD PROCESS

Qualified Native American Tribal 8(a) businesses can be awarded sole-source contracts up to \$100M for DoD & up to \$25M for federal & civilian agencies, without J&A, per the revision of Section 811 of the NDAA



AGENCY PROGRAM MANAGER

- Establishes Requirement
- Prepares SOW & Procurement Request
- Identifies 8(a) Firm - Market Research



BUDGET OFFICER

- Authorizes Funding



CONTRACTING OFFICER

- Identifies 8(a) Firm as the most capable
- Offers the requirement to the SBA for the 8(a) Firm



SBA

- Accepts requirements on behalf of the 8(a) Firm
- Authorizes agency to conduct negotiations with 8(a) Firm



CONTRACTING OFFICER

- Issues RFP to the 8(a) Firm



8(a) FIRM

- Submits technical and cost proposal to the Contracting Officer in response to the RFP



CONTRACTING OFFICER

- Performs technical and price analysis



8(a) FIRM

- Negotiates final price and deliverables with the Contracting Officer



CONTRACTING AWARD

- Contracting Officer assembles contract and forwards to SBA
- Government Agency, SBA and 8(a) Firm executes contract

Sole Source Set-Aside Contract Value Authority

[FAR 19.805 Competitive 8\(a\); 19.805-1 General](#)

Where an acquisition exceeds the competitive threshold (\$4M), The SBA may accept the requirement for a sole source 8(a) award if the SBA accepts the requirement on behalf of a concern owned by an Indian tribe or Alaska Native Corporation.

Past Performance FAR

[FAR 15.305\(2\)\(iii\)](#)

Past Performance information is one indicator of an offeror's ability to perform the contract successfully. The solicitation provides offerors an opportunity to identify past or current contracts relevant to the requirement and evaluate problems encountered on the identified contracts and the offeror's corrective actions

SBA Business Opportunity Specialist

[SCOTT CARLSON](#)

U.S. Small Business Administration
Utah District Office

scott.carlson@sba.gov
C. 801.657.1371