

Enterprise IT

Embrace the future of technology with our Enterprise IT services. From system integration to cybersecurity, our solutions are tailored to elevate your IT infrastructure.



Strategic Program & Project Management

Led by Expert PMI Certified Project Management Professionals, we excel in guiding initiatives through comprehensive Program & Project Management.

- Comprehensive Program & Project Management
- Proficiency in Earned Value Management (EVM)
- Strategic Capital Planning & Investment Control (CPIC)
- CIO Advisory Services for informed decision-making



Streamlined Network Operations

Effortlessly navigate the digital landscape with expert Network Design, Integration & Installation, efficient Network Management, and responsive Help Desk Support across all tiers.

- Network Design, Integration & Installation
- Network Management
- Help Desk Support – Tier I, II & III



Innovative Infrastructure Solutions

Revitalize operations with cutting-edge solutions spanning Mobility, Video Surveillance, Audio Visual Systems, and specialized Network Infrastructure.

- Mobility Solutions
- Video Surveillance Systems
- Audio Visual Systems
- Network Infrastructure (GPON)
- C5ISR
- Base Operations Support
- Mission Critical Power and HVAC Solutions

AWARD PROCESS

Qualified Native American Tribal 8(a) businesses can be awarded sole-source contracts up to \$100M for DoD & up to \$25M for federal & civilian agencies, without J&A, per the revision of Section 811 of the NDAA



AGENCY PROGRAM MANAGER

- Establishes Requirement
- Prepares SOW & Procurement Request
- Identifies 8(a) Firm - Market Research



BUDGET OFFICER

- Authorizes Funding



CONTRACTING OFFICER

- Identifies 8(a) Firm as the most capable
- Offers the requirement to the SBA for the 8(a) Firm



SBA

- Accepts requirements on behalf of the 8(a) Firm
- Authorizes agency to conduct negotiations with 8(a) Firm



CONTRACTING OFFICER

- Issues RFP to the 8(a) Firm



8(a) FIRM

- Submits technical and cost proposal to the Contracting Officer in response to the RFP



CONTRACTING OFFICER

- Performs technical and price analysis



8(a) FIRM

- Negotiates final price and deliverables with the Contracting Officer



CONTRACTING AWARD

- Contracting Officer assembles contract and forwards to SBA
- Government Agency, SBA and 8(a) Firm executes contract

Sole Source Set-Aside Contract Value Authority

[FAR 19.805 Competitive 8\(a\); 19.805-1 General](#)

Where an acquisition exceeds the competitive threshold (\$4M), The SBA may accept the requirement for a sole source 8(a) award if the SBA accepts the requirement on behalf of a concern owned by an Indian tribe or Alaska Native Corporation.

Past Performance FAR

[FAR 15.305\(2\)\(iii\)](#)

Past Performance information is one indicator of an offeror's ability to perform the contract successfully. The solicitation provides offerors an opportunity to identify past or current contracts relevant to the requirement and evaluate problems encountered on the identified contracts and the offeror's corrective actions

SBA Business Opportunity Specialist

[SCOTT CARLSON](#)

U.S. Small Business Administration
Utah District Office

scott.carlson@sba.gov
C. 801.657.1371